

### The Art of Associations

Making Things Intuitively Tangible for Audiences

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 "Association in psychology refers to a mental connection between concepts, events, or mental states that usually stems from specific experiences."



- Basic idea goes back to Plato and Aristotle
- Moods can be created by certain simple stimuli (e.g., colors, shapes,...)



## **Associations**

- Often used in psychology to test patients responses or interpretations to ambigous designs...
  - Rorschach test (1921) uses ink
     blots as a projective test
  - It is often not really important what you see, but that you see something and can rationalize it...





### **Brain Research**

- Humans feature two different cerebral hemispheres with a popular idea of lateralization
  - Left hemisphere often connected to rational thinking and logical analyses
  - Right hemisphere more connected to creativity, intuition, and feelings
  - Both parts are needed for a good neural connectivity, e.g., good memory!





# ( Choice of Content

- Use of feel-good or disturbing metaphors and respective visualizations
  - For instance illustrations for "climate change"







## **Example: Choice of Illustration**

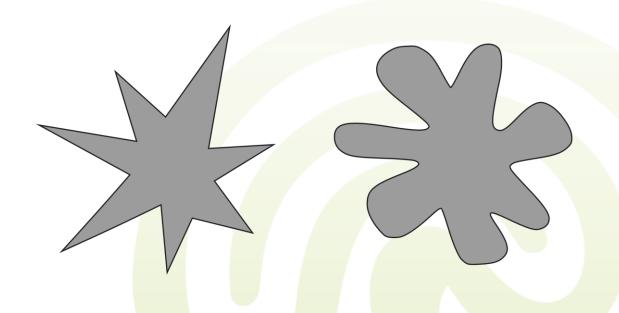
• Use **images** (cute topics, warm/cold colors,...)





## **Example: Prosodic Choices**

- The Bouba/Kiki effect (W. Köhler, 1929)
  - Given two shapes which one is called Kiki and which one Bouba?



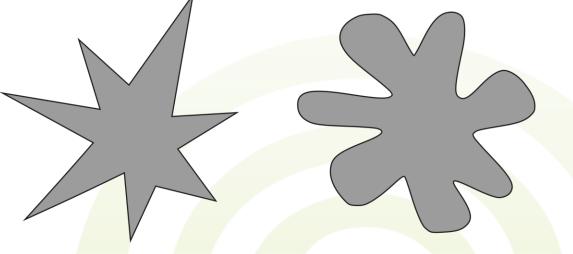


## **Example: Prosodic Choices**

The bouba/kiki effect (W. Köhler, 1929)

- Given two shapes which one is called kiki and which

one bouba?



95-98% of test persons share a clear assignment,
 kiki left – bouba right



A little practical exercise:

– What does some artwork do to you?



– Tell the seminar participants!

 You have 10 Minutes to plan a little speech, we will keep track of the time...





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